

# Concept's development manager

## Company Description

With a turnover of 50 million euros, IBH Export is one of the largest Dutch exporters of garden and house plants to Scandinavia, Germany, Austria, Italy and the Balkans. IBH supplies wholesalers, garden centers and florist chains, supermarkets and D.I.Y. stores.

## Job Description

For our company in Aalsmeer we are looking for a concept's development manager with experience in export business and management skills.

### *Responsibilities*

- *Developing concepts about new ways to present and sell plants*
- *Buying products at national and International level (for example China)*
- *Preparing show room*
- *Customer contact*
- *internal contact with sales and buying department*
- *Meeting planning*
- *administration*

### *Requirements*

- *Availability to move to the Netherlands*
- *5 years experience in the import-export branche*
- *Experience in working with freighters and in import from China*
- *Understanding of consume system*
- *Excellent graphics computer skills: ppt, photoshop etc.*
- *Good knowledge of English language, German and Dutch would be a plus*
- *Knowlegde of garden and house plants*
- *Availability to travel*
- *Administrative organized*
- *Team leader*
- *Ability to work within teams and connect to people*
- *No 9 to 5 mentality*

### *Benefits*

- *Great career development opportunities*
- *Relocation package*
- *Excellent remuneration package and motivating benefits*

**Because English is required for this job, we would like to receive your appliance in English.**

**A sample of previous prepared presentations together with your cv is very appreciated.**

**IBH Bung-Linden B.V. / IBH Export**  
Ginkgo 24 · 1424 LE De Kwakel · Nederland  
Tel.: +31 (0)297 386 700  
Fax: +31 (0)297 348 330  
e-mail: c.linden@ibh-export.nl  
**www.ibh-export.nl**